

Taps

www.tapsonline.com

4000 Virginia Beach Blvd Suite 112, Virginia Beach, VA 23452 (757) 498-9400 Fax (757) 431-4670

Contract Pricing Customer Application

April 1, 2009 - March 31, 2010

Please fill in this form and send it to the address or fax above to receive Contract Pricing from TAPS for the April 1, 2009 through March 31, 2010 year. This application is used to establish you as a customer who will automatically receive contract pricing in our stores, through internet orders or catalog orders. If you wish to open a credit account with Taps please request a Taps Credit Account form from our office by calling 757-498-9400.

You may qualify to be a contract customer with TAPS if you are a school, daycare, preschool, church or other educational business. Contract Pricing is available through our stores, internet orders or 2009-2010 catalog orders (available in June 2009). Our website, tapsonline.com, has current items with pricing. We send out promotions during the year to your business, so please send an email address. We are a small woman owned business in Virginia.

School/School District/Church/Business Name _____

Street Address _____ City _____ State _____

Zip Code _____ Phone _____ Fax _____

Person in charge of Purchasing for your school _____

Email address _____ Are you Tax Exempt _____

You must include your sales tax exemption certificate with this application

Who do you authorize to use your account number to make purchases for your business? Purchase Orders are also accepted in our stores or catalog/internet orders.

You are solely responsible for the addition or deletion of authorized persons to charge to or to use your Taps account number to make purchases for your business. To make a change to employees who may purchase under your account number you may email changes to info@tapsonline.com, call or fax to the numbers above.

Signature

Title

Date

TAPS

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email: info@tapsonline.com

Discount Levels for Contract Pricing

- Level A: All purchases made up to \$5,000 receive a 10% discount
- Level B: All purchases YTD over \$5,000 receive a 15% discount
- Level C: All purchases YTD over \$10,000 receive a 20% discount

As a new Taps TLC customer you begin at Level A. Once you have earned a new discount level you keep it for the entire year! ***Your level will be re-evaluated at the end of each month*** to see if you can be advanced to a higher level for the remainder of the year.

The following purchases qualify toward your annual total:

- * Purchases must always be made under your account number.
- * Only persons authorized by your Director/Principal may use your account number (you are responsible for keeping this information current).
- * Purchases must be paid by company check, school/company credit card, purchase order or charged to your Taps Credit Account.
- * Purchases may be made from tapsonline.com or Taps Catalog (we will automatically give you contract pricing under your account number). Shipping is free* on orders greater than \$99.00. Orders under \$99.00 are charged freight as shown in our catalog or online. Backorders under \$50.00 are automatically cancelled unless they are on a public school purchase order or are unavailable for purchase.
- *Purchases in any Taps store location are automatically discounted (under your Contract Customer account number). You should call ahead to the store you shop in to request large quantities of any item or to request that items we do not normally stock in the store can be there for you when you go in to shop. Our store managers are there to serve you and ensure that you have a good experience shopping with TAPS.
- *Purchase orders from a Public School School District are not credited to the individual school. Only purchase orders billed to the individual public school or a check from the public school is credited towards that school's purchases.
- *Gift certificate purchases or redemptions do not qualify toward your discount level.
- *Taps Contract Customer purchases do not count toward the pink Rewards Card we have for individuals.
- *Contract Customers who choose to use a special promotion rather than their contract pricing may not make that purchase under their account number and it will not count towards their annual purchase total.

**Shipping is free only in Virginia Beach, Chesapeake, Norfolk, Hampton, and Newport News or to any destination if the order is \$500 or more (furniture, chalkboards, and heavy equipment do not qualify for free shipping). Otherwise, our 2009-2010 catalog shipping rates apply.*

TAPS Contract Pricing Program

April 1, 2009 - March 31, 2010

*for Virginia Schools, Early Learning Schools, Preschools &
Child Care Programs & Daycares*

You'll Love Our New Easy As

A B C

Contract Pricing!

This year we will have three pricing levels for your school. Whether your purchases are from the 2009 Taps Catalog, the internet or in our stores, all of your purchases made under your account number will accumulate to help you reach the next discount level.

Level A: All in store purchases and catalog/internet purchases will receive a
10% discount

Level B: All in store and catalog/internet purchases will receive a
15% discount

Level C: All in store and catalog/internet purchases will receive a
20% discount

In addition, all contract customers will automatically receive contract prices on the following:

9x12 Construction Paper	\$.99
12x18 Construction Paper	\$ 1.99
9x12 Sulfite Heavy Duty Construction Paper	\$ 1.59
12x18 Sulfite Heavy Duty Construction Paper	\$ 2.99
36"x1000' Art Kraft Rolls (stocked)	\$59.99

Please note: These discounts do not apply to furniture, electronic equipment, Playmobil or non-stocked items. Special purchases of large quantities of an item may receive additional discounts. Please call Sharon or Megan at 757-498-9400 for quotes.

Orders placed through the internet or from our Taps 2009 Catalog receive **Free Shipping when the order is \$99 or more.** We accept Purchase Orders, Checks from the School Account, and charges to your approved Taps Account, as long as the account is current.